### GERRY & SAPRONOV LLP

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August 20, 2003

## VIA OVERNIGHT DELIVERY

Mr. Joseph Werner Telecommunications Chief Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243-0505

# Re: TRADE SECRET PROTECTION REQUESTED

Cypress Communications Operating Company, Inc.'s Application For a Certificate to Provide Competing Local and Interexchange Telecommunications Services in the State of Tennessee, Docket No. 03-00316

#### Dear Mr. Werner:

Pursuant to the Tennessee Regulatory Authority's (the "Commission") request dated August 7, 2003, attached hereto is the following financial information for Cypress Communications<sup>1</sup> and Cypress Communications Operating Company, Inc. (the "Applicant"):

- 1. Standalone financials for Cypress Communications, Inc. for the year ended December 31, 2002 (Exhibit 1);
- 2. Standalone financials for Cypress Communications, Inc. for the quarter ended March 31, 2003 (Exhibit 2);
- 3. Standalone financials for Cypress Communications, Inc. for the quarter ended June 30, 2003 (Exhibit 3);
- 4. Standalone financials for Cypress Communications Operating Company, Inc. for the year ended December 31, 2002 (Exhibit 4);
- 5. Standalone financials for Cypress Communications Operating Company, Inc. for the quarter ended March 31, 2003 (Exhibit 5);
- 6. Standalone financials for Cypress Communications Operating Company,

<sup>&</sup>lt;sup>1</sup> U.S. RealTel, Inc. ("USRT"), a public shell/holding company with no operations of its own, is the parent company of Cypress Communications, Inc. Cypress Communications, Inc. is in turn the parent company of Cypress Communications Operating Company, Inc.

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Inc. for the quarter ended June 30, 2003 (Exhibit 6); and 7. Funding Statement (Exhibit 7).

The Applicant respectfully requests that the attached financial information made under trade secret protection as private, proprietary information pursuant to Commission Rule 1220-1-1-.01(3)(g).

We trust that you will find this financial information to be sufficient for purposes of compliance with the Commission's request of August 7, 2003. Please contact the undersigned if there are further questions or comments. Thank you for your consideration of this matter.

Sincerely,

GERRY & SAPRONOV LLP

Walt Sapronov

Attorney for Cypress Communications

Operating Company, Inc.

WS/cm

Encs.

cc:

Ms. Patsy Fulton

Tennessee Regulatory Authority Ms. Deena Snipes (w/o encs.)

Cypress Communications Operating Company, Inc.